

Summary Curriculum Vitae

Full Name: Frank Joseph Victor (Commonly known as: **Joe Victor**)

Educational Background:

1966 – 1970: Bachelor of Commerce - University of Jabalpur, India
1984 – 1985: Diploma in Personnel Management, YMCA Management Institute, New Delhi
1988 – 1989: Postgraduate in Agricultural Development Economics, University of East Anglia, Norwich, UK

Employment History:

Chief Adviser TIETAC - a Consultant for selected UK Universities and for the British Council in India since mid-October 2013.

Regional Director South Asia, Middlesex University, London, UK and Chief Executive Officer, Middlesex Education Private Limited, India (September 2007 to October 2013).

Developed the recruitment efforts of the Regional Office to be the largest recruiter from India for the University (London Campus), earning net revenues in excess of £ 7 million per year, besides developing “back-office” opportunities in India resulting in saving of millions of Pounds for the University.

Director India and Regional Manager South Asia, Study Group, Hove, Sussex, UK from August 1998 to September 2002.

Established Study Group’s Regional Office for South Asia in New Delhi, India in October 1998. The Regional Office covers Bangladesh, Bhutan, India, Maldives, Nepal, Pakistan and Sri Lanka.

Principal Adviser, University of Leeds, UK from July 1996 to September 1998.

Based in New Delhi covering India and Middle East to promote the various courses offered by the University and its constituent colleges. **Established the University of Leeds brand name in India** – one of the first UK universities to be successfully established in India.

Head, Education Promotion and Manager, Education Counselling Service (ECS) for India, based at the British Council in New Delhi from 1994 to 1996.

Established and managed the ECS (now Education UK and SIEM) in India. As the Deputy Head of Education Promotion was part of various DTI delegations on Education and Training and on Validation Committees responsible for UK collaborations with Indian institutions. Also part of the advisory team in managing Chevening Scholarships and other programmes initiated by the British Council.

Project Manager for ODA (now DFID) from 1984 to 1994.

Responsible for Research, Education and Training projects covering various disciplines in the Environment, Natural Resources and Development Sectors. Responsible for identifying, designing and securing funding for Technical Cooperation projects and then managing, implementing and monitoring the projects with Advisers and Consultants from and on behalf of the UK Government.

Project Officer at The British Council from 1975 to 1983.

Responsible for managing the Training and Scholarships programmes available to Indians to pursue academic courses at various UK universities.

Prior to joining The British Council in 1975, four years experience in the private sector as a **Sales and Commercial Executive** for a Commercial Group in North India from 1971 to 1975.

References: To be provided on request.