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To Whom It May Concern:

I am pleased to confirm that Mr Joe Victor of J & B Consultants was the University's exclusive official representative in India between 1996 and 1998. During that time Joe worked very hard to build up the University's profile, to the extent where it quickly became one of the UK's leading recruiters of students in India. We were very sorry to lose him when another organisation recognised his undoubted qualities and offered him broader responsibilities.

I have the highest regard for Joe's abilities, commitment and integrity and have no reservation at all in recommending him to look after the interests of other UK universities. I would be happy to answer any questions.

A handwritten signature in cursive script that reads "David Baker".

David Baker
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